



CERGY-PONTOISE, FRANCE
> June 9-10, 2016

7 INTERNATIONAL MEETING OF ASFEE

Organized by

ESSEC Business School

&

The French Association of Experimental Economics (ASFEE)

PRACTICAL INFORMATION

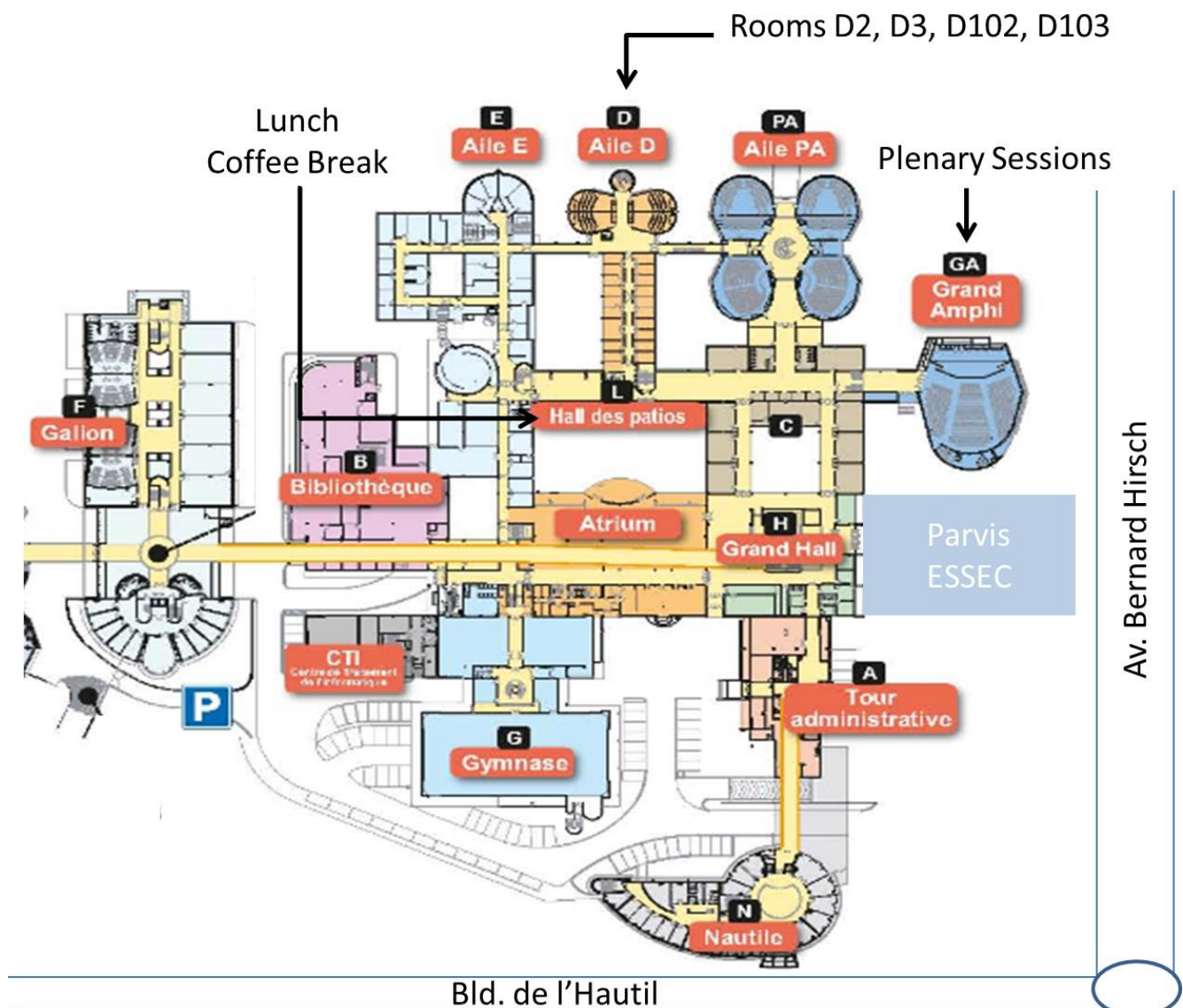
Location of the meeting

ESSEC Business School
Avenue Bernard Hirsch
95000 Cergy-Pontoise

Access by public transport, stop at CERGY-PREFECTURE

By RER A (Direction Cergy Le Haut)

By Transilien : Line L (From Gare Saint-Lazare)



Location of the Gala Dinner

Château d'Auvers-sur-Oise

A bus transfer is organized from ESSEC.

Bus leaves at 6:30 PM from Parvis ESSEC.

8:30 AM – 9:15 AM	Registration and Coffee	<i>Hall des Patios</i>
9:15 AM – 9:45 AM	Opening Session	<i>Grand Amphi</i>
9:45 AM – 10:45 AM	Plenary Session: Prof. Rachel Croson	<i>Grand Amphi</i>
10:45 AM – 11:15 AM	Coffee Break	<i>Hall des Patios</i>

11:15 AM – 12:50 PM Parallel sessions		
Public Goods <i>D102</i>	Behavioral Finance / Coordination Games <i>D103</i>	Choice and Decision <i>D3</i>

12:50 PM – 2:00 PM	Lunch	<i>Hall des Patios</i>
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2:00 PM – 3:35 PM Parallel sessions			
Information and Communication <i>D102</i>	Peer Effects and Team Work <i>D103</i>	Cognition and Bounded Rationality <i>D2</i>	Other-Regarding Preferences <i>D3</i>

3:35 PM – 4:00 PM	Coffee Break	<i>Hall des Patios</i>
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4:00 PM – 5:35 PM Parallel sessions			
Choice and Decision / Gender Studies <i>D102</i>	Lies / Deception / Cheating / Cooperation <i>D103</i>	Auctions and Market / Neuroeconomics <i>D2</i>	Collective Decision Making / Intertemporal Choice <i>D3</i>

6:30 PM Bus transfer from ESSEC to Auvers-sur-Oise
Bus Leaves at 6:30 PM from Parvis ESSEC.

7:00 PM – 10:00 PM Gala Dinner – Château de Auvers-sur-Oise
2015 ASFEE Best Paper Award

10:00 PM Bus transfer from Auvers-sur-Oise to ESSEC
Stop at Gare RER Cergy – ESSEC – IBIS Hôtel – Novotel - Olivarius

9:00 AM – 10:35 AM			Parallel sessions		
Cooperation / Miscellaneous <i>D103</i>		Cognition and Bounded Rationality <i>D2</i>		Risk / Uncertainty/Ambiguity Other-regarding Preferences <i>D3</i>	

10:35 AM – 11:00 AM Coffee Break *Hall des Patios*

11:00 AM – 12:00 PM Plenary Session: Prof. Simon Gaechter *Grand Amphi*

12:00 PM – 12:45 PM ASFEE General Assembly *Grand Amphi*

12:45 PM – 2:00 PM Lunch *Hall des Patios*

2:00 PM – 3:35 PM				Parallel sessions			
Public Goods / Emotions <i>D102</i>		Behavioral political Economy and Law <i>D103</i>		Labor and Workplace discrimination / Gender studies <i>D2</i>		Choice and Decision <i>D3</i>	

3:35 PM – 4:00 PM Coffee Break *Hall des Patios*

4:00 PM – 5:10 PM			Parallel sessions		
Environment and Common Pool Resources <i>D102</i>		Public Policies and Taxation / Peer Effects and Team Work <i>D103</i>		Public Policies and Taxation <i>D2</i>	

8:30 AM – 9:15 AM

Registration & coffee *Hall des Patios*

9:15 AM – 9:45 AM

Opening Session *Grand Amphi*

Jean-Michel Blanquer, Dean of ESSEC Business School
Vincenzo Esposito Vinzi, Dean for Faculty, ESSEC Business School

9:45 AM – 10:45 AM

Plenary Session *Grand Amphi*

Rachel Croson, Dean, College of Business, University of Texas at Arlington

« *Experimental Economics Imperialism* »

10:45 AM – 11:15 AM

Coffee break *Hall des Patios*

11:15 AM – 12:50 PM

Parallel sessions

Public Goods *D102*

Not All Income is the Same to Everyone: Cognitive Ability and the House Money Effect in Public Goods Games - Julian Hackinger, Technical University of Munich

Personality and inequality in public goods: An experimental study - Bereket Kebede, School of International Development, University of East Anglia (Coauthors: Nicole Gross-Camp, Adrian Martin, Shawn Mcguire, Joseph Munyarukaza)

Bribery and cooperation within a centralized sanctioning system - Justin Buffat, University of Cologne (Coauthor: Julien Senn)

Antisocial punishment in second-party and third-party cooperation games: Experimental evidence from a small-scale society of Papua New Guinea - Andreas Pendorfer, Kiel Institute for the World Economy (Coauthors: Gianluca Grimalda, David Tracer)

Behavioral Finance/Coordination Games *D103*

Experimental evidence on bank runs under a partial deposit insurance – Oana Peia, ESSEC Business School, University of Cergy-Pontoise (Coauthor: Radu Vranceanu)

The effects of short selling and borrowing on traders' expectations and market outcomes - Sébastien Duchêne, GREDEG, University of Nice Sophia Antipolis (Coauthors: Nobuyuki Hanaki, Eric Guerci, Charles Noussair)

Financial literacy and bank runs: an experimental analysis - Vittorio LaroCCA, ESSEC Business School (Coauthors : Eloisa Campioni, Loredana Mirra, Luca Panaccione)

Overcoming coordination failure in a critical mass game: strategic motives and action disclosure - Aidas Masiliunas, GREQAM, University of Aix-Marseille

Choice and Decision *D3*

Is there a social multiplier? Measuring the impact of social norms on policy interventions about food consumption - Paolo Crosetto, INRA, GAEL, University of Grenoble (Coauthor: Laurent Muller)

How Do Near-Miss Events Affect Inventory Decisions Under High Stockout Costs? A Behavioral Study - José Benedicto Duhaylongsod, ESSEC Business School (Coauthors: Felix Papier, Ayse Onculer)

The nudge approach as a way to improve web opinion polls quality through an increase in the number of e-mail addresses collected - Matthieu Plonquet, Centre d'Economie de la Sorbonne (Coauthor: Etienne Bressoud)

Measuring source-dependence, utility, loss aversion and event weighting for life duration - Olivier L'Haridon, CREM, University of Rennes 1 (Coauthors: Han Bleichrodt, Arthur Attema)

12:50 PM – 2:00 PM

Lunch *Hall des patios*

2:00 PM – 3:35 PM

Parallel sessions

Information and Communication D102

Do the right thing: But for how long? - Rustam Romaniuc, Laboratoire d'Anthropologie Expérimentale, University of Lille
(Coauthors: Cécile Bazart, Julie Rosaz)

Compromise and Attraction Effects in Bargaining - Fabio Galeotti, GATE Lyon Saint-Étienne
(Coauthors: Maria Montero, Anders Poulsen)

Good News and Bad News are Still News: Experimental Evidence on Belief Updating - Alexander Coutts, Nova School of Business and Economics

In-play communication within team - Ludivine Martin, Luxembourg Institute of Socio-Economic Research, CREM, University of Rennes 1
(Coauthors: Julie Rosaz, Angela Sutan)

Peer Effects and Team Work D103

Piece rate vs. team rewards in interdependent tasks: Evidence from a real-effort experiment - Julien Senn, University of Zurich
(Coauthor: Lorenz Goette)

Choking Meets the Labor Market: Do High-Powered Incentives Harm Performance? - Rosario Macera, Pontificia Universidad Católica de Chile

Social influence in gain, loss and mixed domain - May Attallah, CREM, University of Rennes 1

On Peer Effects: Contagion of Pro- and Anti-Social Behavior in Charitable Giving and the Role of Social Identity - Eugen Dimant, University of Pennsylvania, Behavioral Ethics Lab & PPE, Harvard University, Edmond J. Safra Center for Ethics

Cognition and Bounded Rationality D2

Memory vs mental picture: Can learning be quantum? An experimental study - Ismaël Rafai, GREDEG, University of Nice Sophia Antipolis
(Coauthors: Sébastien Duchêne, Eric Guerci, Ariane Lambert-Mogiliansky, Fabien Mathy)

Can we learn in the absence of external feedback? - Marine Hainguerlot, University Paris 1, Panthéon-Sorbonne
(Coauthors: Jean- Christophe Vergnaud, Vincent De Gardelle, Thibault Gajdos)

The empirical content of dominance solvability - Adam Zylbersztejn, GATE Lyon Saint-Etienne
(Coauthors: Nicolas Jacquemet, Nobuyuki Hanaki, Stéphane Luchini)

Individual Reinforcement Learning in the context of a search task: An experimental perspective - Imen Bouhlel, GREDEG, Institut Supérieur d'Économie et Management (ISEM), University of Nice-Sophia Antipolis
(Coauthors: Agnès Festré, Eric Guerci, Corrado Lagazio)

Other-regarding Preferences D3

Individual preferences across contexts - Hande Erkut, Maastricht University

Competitive selection crowds in non-altruistic trustors - Marc Willinger, LAMETA, University of Montpellier

Do (un)Ethical Activities and Choices in Moral Dilemmas Obey the Law of Demand? - David Masclet, CNRS-CREM, University of Rennes 1
(Coauthor: David Dickinson)

Social preferences or strategic considerations: Meta-analyses on the ultimatum and dictator games - Jean-Christian Tisserand, CRESE, University of Besançon
(Coauthors: François Cochard, Julie Le Gallo)

3:35 PM – 4:00 PM

Coffee Break *Hall des Patios*

4:00 PM – 5:35 PM

Parallel sessions

Gender Studies

Choice and Decision

D102

Spatial Competition with Demand Uncertainty: A Laboratory Experiment - Aurélie Bonein, CREM, University of Rennes 1
(Coauthor: Stéphane Turolla)

Linear vs. non linear pricing: how does tariff complexity impact individual perceptions? Evidence from the lab - Anca Mihut, GATE Lyon Saint-Etienne
(Coauthors: Stéphane Robin, Carine Staropoli, Valérie Lesgards)

Getting to the Top: affirmative actions in multi-stage tournaments – Valeria Maggian, GATE Lyon Saint-Étienne
(Coauthors: Antonio Nicolò, Natalia Montinari)

Lies / Deception / Cheating / Cooperation

D103

Strategic Information Transmission with Uncertainty: An Experiment - Robert Hoffmann, Royal Melbourne Institute of Technology

Deterrence and the Timing of Punishment – An Experimental Assessment - Eugen Dimant, Harvard University, Edmond J. Safra Center for Ethics, University of Pennsylvania
(Coauthors: Johannes Buckenmaier, Ann-Christi Posten, Ulrich Schmidt)

Testing fare evasion in the lab: the moral cost of dishonesty - Zhixin Dai, CNRS, GATE Lyon Saint-Etienne
(Coauthors: Fabio Galeotti, Marie-Claire Villeval)

How Do Asymmetric Outside Options Influence Behavior in Ultimatum Bargaining? A Systematic Experimental Analysis - Heike Hennig-Schmidt, Bonn University and Oslo University

Neuroeconomics

Auctions and Markets

D2

Are Compact Cities Really Greener? A Laboratory Experiment - Laurent Denant-Boèmont, CREM, University of Rennes 1
(Coauthor: Carl Gaigné)

Endogenous Reference Price Auctions for a Diverse Set of Commodities: An Experimental Analysis - Olivier Armantier, Federal Reserve Bank of New York
(Coauthor: Charlie Holt)

Cheap Talk Evaluations in Contract Design - Quazi Shahriar, San Diego State University

“Pricebo” in the field? - Expectation-dependent preferences among cocaine users - Fabrice Le Lec, University Paris 1 Panthéon-Sorbonne
(Coauthor: Christian Ben Lakhdar)

Collective Decision Making

Intertemporal Decision

D3

Democracy for polarized committees: The tale of Blotto's lieutenants - Antonin Macé, Aix-Marseille School of Economics
(Coauthors: Alessandra Casella, Jean-François Laslier)

When Two Negatives Make an Intertemporal Choice Positive - Ayşe Öncüler, ESSEC Business School
(Coauthors: Yuanyuan Liu, Timothy Heath)

Escape Poverty Trap with Trust? An Experimental Study - Vivian Lei, University of Wisconsin-Milwaukee
(Coauthors: Kenneth Chan, Filip Vesely)

6:30 PM

Bus Transfer from ESSEC to Auvers-sur-Oise
Bus leaves at 6:30 PM from ESSEC Parvis.

7:00 PM – 10:00 PM

Gala Dinner
2015 Best Paper Award

Château d'Auvers/Oise

10:00 PM

Bus Transfer from Auvers-sur-Oise to ESSEC

9:00 AM – 10:35 AM

Parallel Sessions

**Cooperation
Miscellaneous**

D103

Sustaining Cooperation: A Comparative Evaluation of Cooperative Preferences, Peer Pressure and Formal Punishment - Till Weber, University of Nottingham
(Coauthors: Simon Gächter, Ori Weisel)

Public goods provision and solidarity: Does voice matter? - Rustam Romaniuc, Laboratoire d'Anthropologie Expérimentale, Lille Catholic University
(Coauthors: Gregory Deangelo, Dimitri Dubois, Bryan Mccannon)

Voluntary Separation as a Sanctioning Device for Eternal Cooperation? Reconciling Theory and Evidence - Filip Vesely, University of Wisconsin-Milwaukee
(Coauthors: Vivian Lei, Chun-Lei Yang)

Disentangling commitment from social coordination in a voting experiment - Antoine Malezieux, BETA, University of Strasbourg

Cognition and Bounded Rationality D2

Self-confidence and unraveling in matching markets - Marie-Pierre Dargnies, Dauphine, Recherches en Management Finance
(Coauthors: Dorothea Kuebler, Rustamdjan Hakimov)

Attention and awareness as a source of preference reversals: a model and eye-tracking experiment - Eli Spiegelman, Tilburg University
(Coauthor: Raul Lopez-Perez)

Status, Risk, and Catching Up - Pallab Mozumder, Florida International University

Game-theoretical and monetary payoffs in laboratory experiments - Robert Veszteg, Waseda University
(Coauthor: Yukihiro Funaki)

Other-regarding Preferences

Risk / Uncertainty / Ambiguity D3

Risk, Ambiguity, and Diversification - Santiago Sautua, Universidad del Rosario, Department of Economics

Precise versus imprecise datasets: revisiting ambiguity attitudes in the Ellsberg paradox - Roxane Bricet, THEMA, University of Cergy-Pontoise

Risk taking and competition: a reverse causality investigation - Antonio Filippin, University of Milan, IZA
(Coauthor: Francesca Gioia)

How Does Reciprocity Fare With A Long Time Delay? - Nickolas Gagnon, Maastricht University
(Coauthor: Charles Noussair)

10:35 AM – 11:00 AM

Coffee Break *Hall des Patios*

11:00 AM – 12:00 PM

Plenary Session *Grand Amphi*

Simon Gaechter, University of Nottingham

«Measuring the impact of Social Relationships: The value of “Oneness”»

12:00 PM – 12:45 PM

ASFEE General Assembly *Grand Amphi*

12:45 PM – 2:00 PM

Lunch *Hall des Patios*

2:00 PM – 3:35 PM

Parallel sessions

Public Goods**Emotions**

D102

Leadership Effectiveness: Communication, Transparency, and Skin-in-the-Game - Béatrice Boulu-Reshef, University Paris 1 Panthéon-Sorbonne
(Coauthor: Jeremy Hutchison-Krupat)

Impact of Incentives and Motivation on Attention Allocation, an Experimental Study - Mira Toumi, GREDEG, University of Nice Sophia-Antipolis
(Coauthor: Ismaël Rafai)

Persistence of the effects of monetary and non-monetary incentives: an experimental approach - Benjamin Ouvrard, BETA, University of Strasbourg

Effects of objective and perceived comfort on travel mode choice - Hélène Bouscasse, LAET
(Coauthor: Patrick Bonnel)

Behavioral Political Economy and Law D103

Risk, Ambiguity and Efficient Liability Rules: Evidence from a Laboratory Experiment - Nicolas Lampach, BETA, University of Strasbourg
(Coauthors: Kene Boun My, Sandrine Spaeter)

Legal spillovers in time and space: an experimental approach - Nicolas Jacquemet, Paris School of Economics
(Coauthors: Roberto Galbiati, Emeric Henry)

Trust me, I Have a Conflict of Interest! Testing the efficacy of disclosure in retail investment advice - Geneviève Helleringer, Essec Business School / IECL, Oxford University

Persistence of power: repeated multilateral bargaining - Chloe Tergiman, The Pennsylvania State University, Smeal College of Business
(Coauthors: Marina Agranov, Christopher Cotton)

Labor and Workplace Discrimination / Gender Studies

D2

The costs of discrimination – Emmanuel Peterle, CRESE, University of Franche-Comté
(Coauthors: David Dickinson, David Masclet)

Reducing gender biases in performance evaluations by spreading results of past research - Anne Boring, OFCE, Sciences Po, Paris
(Coauthor: Arnaud Philippe)

The Impact of Relative Performance Feedback on Confidence Beliefs, Performance and Preferences across Dissimilar Domains - Zahra Murad, University of Surrey
(Coauthor: Lingbo Huang)

Gender effect and psychological traits analysis in a double sequential dictator game, Eric Guerci, GREDEG, Institut Supérieur d'Économie et Management (ISEM), University of Nice-Sophia Antipolis
(Coauthor: Sylvie Thoron)

Choice and Decision

D3

Strategic Behavior: A key to Understand How Cheap Talk Works - Laurent Muller, GAEL, University of Grenoble
(Coauthors: Stéphane Bergeron, Maurice Doyon)

Myopic punishment - Rémi Gaultier, LAMETA, University of Montpellier
(Coauthor: Marc Willinger)

The formation of partnerships in social networks - Stéphane Robin, GATE Lyon Saint-Etienne
(Coauthors: Francis Bloch, Bhaskar Dutta, Min Zhu)

Does Rawls' 'Original Position' Induce Fairness? Experimental Findings on Selection Criteria in a Discrete Nash Demand Game Played from Behind the 'Veil of Ignorance' - Sumit Sarkar, XLRI - Xavier School of Management
(Coauthor: Soumyakanti Chakraborty)

3:35 PM – 4:00 PM

Coffee Break

Hall des Patios

4:00 PM – 5:10 PM

Parallel sessions

Environment and Common Pool Resources *D102*

Environmental labelling and consumption changes: A food choice experiment - Laurent Muller, GAEL, University of Grenoble
(Coauthors: Anne Lacroix, Bernard Ruffieux)

An Experimental Study of a Common Property Renewable Resource Game in Continuous Time - Dina Tasneem, American University of Sharjah
(Coauthors: Jim Engle-Warnick, Hassan Bencheekroun)

Sharing liability under insolvency: an experiment - Eve-Angeline Lambert, BETA, University of Lorraine
(Coauthors: Julien Jacob, Serge Garcia)

Peer Effects and Team Work**Public Policies / Taxation***D103*

Endogenous Crackdowns: Theory and Experimental Evidence - Zhixin Dai, GATE Lyon Saint-Etienne

Tax Evasion and Institutions: An Experiment on the Role of Principal Witness Regulations- Eugen Dimant, University of Pennsylvania, Behavioral Ethics Lab & PPE, Harvard University, Edmond J. Safra Center for Ethics
(Coauthors: Johannes Buckenmaier, Luigi Mittone)

No more extra miles: experimental evidence on the critical role of time autonomy for processes of innovation and production- Benjamin Bajmel, University of Freiburg
(Coauthor: Stephan Lengsfeld)

Public Policies / Taxation*D2*

The influence of tax morality and others' income reporting behaviour on tax evasion: An experimental study - Nathalie Etchart-Vincent, CNRS & Centre d'économie de la Sorbonne
(Coauthor: Emmanuelle Taugourdeau)

The Effects of Policy Pledges on Voting Decisions Based on Income Groups : An Experimental Analysis on Vote Buying - Ceren Ay, Istanbul University Department of Public Finance
(Coauthor: Bilge Ozturk Goktuna)

Preferences for Redistribution in the US, Italy, Germany, Norway: An Experimental Comparative Study - Gianluca Grimalda, Kiel Institute for the World Economy
(Coauthors: Francesco Farina, Ulrich Schmidt)

Organizing Committee

Delphine Dubart (ESSEC Business School)

Arnaud Lefranc (THEMA, University of Cergy-Pontoise)

Ayse Önçüler (Essec Business School)

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Websites

ESSEC Experimental Lab
<http://behavioralresearchlab.essec.edu>

ESSEC Research Center
<http://www.essec.edu/en/pages/faculty-and-research/3/>

Thema
<http://thema.u-cergy.fr>

Labex
<http://labex-mme-dii.u-cergy.fr>

<http://asfee2016.sciencesconf.org>